

Entry Guide

Website: insidepandc.com/honors

Awards entry portal: pchonors.awardsplatform.com

Key dates

Entries open – May 31
Entries close – July 8
Shortlist announcement – August 23
Honors Event at <u>Gustavino's</u> New York City – September 28

Why should I enter the awards?

- The most important and widely recognized benchmark for insurance excellence
- Your products and services will be reviewed by our panel of industry leading experts
- Celebrate your team and their success in the sector
- Benchmark your work against the best in the business

Who should enter?

- Insurance and reinsurance providers
- Brokers and underwriters
- InsureTech
- Advisory and consultation providers
- Transactions and deals
- Project and products

How do I take part?

- Click on the entry portal link above
- Complete your registration details
- Select your categories you can enter as many categories as you like
- Complete the entry forms online only online entries submitted using the portal will be accepted
- Use the upload function to provide evidence to support your entry use a simple referencing system
- Click 'submit'
- You can edit your submission up until the deadline date
- There is no fee or cost for participation

Inside P&C Honors 22 are the essential benchmarking and recognition program for the Insurance Industry. Evolved from the Reactions Awards we reflect the US market success stories, winning projects and the best people. We have listened to your feedback we have updated our categories, criteria and judging to reflect the contemporar

We have listened to your feedback we have updated our categories, criteria and judging to reflect the contemporary industry in which you work.

With new categories celebrating your work in sustainability, inclusion, technology and work life balance our 2022 awards will be truly representative of our progressive and innovative sector.

Eligibility

- Entries will be accepted from any entity working in the insurance sector in the USA & Bermuda
- Projects, transactions and initiatives must relate to achievements from January 2021 until July 2022, unless otherwise stated in the category criteria. All evidence supplied must take this into consideration
- Entries are accepted from across the globe

Entry form questions

You will be required to register some basic details about you and your business

- 1. Name
- 2. Job title
- 3. Organization
- 4. Organization(s) under consideration
- 5. Email
- 6. Location
- 7. Address
- 8. Phone number
- 9. Other key contacts

Categories & Criteria

Analytics Provider of the Year

This award recognizes especially valuable/actionable data provided by an insurance or reinsurance broker to clients in the past year. Judges will be looking for distinct advantages as a direct result of the insight provided. Special projects may be used as evidence to support your entry.

The winner will be a firm that demonstrates they consistently provide analytics of value.

- 1. Describe the range of analytics and insight provided
- 2. Provide one highlight of the type of actionable, proprietary analytics provided to clients
- 3. How did this data assist clients in helping to craft new or improved re/insurance solutions?
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Bermuda Insurer of the Year

This award recognizes the work of a single Bermuda-based insurer that writes business in the U.S., that excelled in the past year. Entrants will demonstrate this excellence in a number of ways, including excellence in client service, positive underwriting results and improved performance and business growth, with clear evidence of how the insurer achieved this success.

The winner will be a Bermuda-based insurer that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. One example of how the company has supported its clients' insurance needs in the past year.
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please explain improvement in financial results over the past several years.
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Bermuda Reinsurer of the Year

This award recognizes the work of a single Bermuda-based reinsurer that writes business in the U.S., that excelled in the past year. Entrants will demonstrate this excellence in a number of ways, including excellence in client service, positive underwriting results and improved performance and business growth, with clear evidence of how the reinsurer achieved this success.

The winner will be a Bermuda-based reinsurer that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. One example of how the company has supported its clients' insurance needs in the past year.
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please explain improvement in financial results over the past several years.
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Broker of the Year

Open to all regulated insurance and reinsurance intermediaries serving the US / Bermuda P&C markets. The judges will be looking for a company that can demonstrate continued incremental business expansion and improvement in turnover, margins and profits over the previous 12 months.

Judges will look to see how management and staff have embraced change in the pursuit of these goals as well as improvement in customer service and retention. The judges will also be interested in evidence of progress in the delivery of these and the broker's stated business goals.

- 1. Describe the firm's growth this year. What was the strategy and how was it realised?
- 2. How has this broking house innovated in the past year?
- 3. How has this firm improved client service and retention?
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Broking Initiative of the Year

The award recognizes a broking innovation of the last two years that has either broken boundaries in terms of its originality and success in increasing the size and scope of the market or brought insurance solutions to satisfy emerging customer demand. Perhaps the initiative has challenged a cosy market status quo or has pushed the limits of insurability, using new thinking to solve old and intractable problems?

The winner will be an attractively designed, well-marketed and successfully executed initiative. Judges will be particularly looking for evidence of successful take-up from the winning entry. Entrants will be (re)insurance broking teams and/or their managers.

- 1. Describe the initiative
- 2. What problems did the initiative successfully tackle, what new cover did it bring to the market and what is the take up?
- 3. How has this initiative challenged traditional broking?
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Broking Rising Star of the Year

Candidates will be an individual, aged 35 or under on 31 December 2021, and working in the global broking sector. The nominee will not be a senior manager even if under that age.

The winner will have already made a significant contribution to the industry, clearly demonstrating a solid input into the future development of global (re)insurance distribution. Candidates' entries must be supported by their department manager.

- 1. Date of birth
- 2. Position
- 3. How has the nominee demonstrated drive and innovation in the broking sphere?
- 4. How the has nominee contributed to the broking industry and its future development?
- 5. Supporting statement from manager
- 6. Why should this entry win?
- 7. Provide evidence to support your entry using the upload function

Casualty Reinsurer of the Year

This award recognizes the work of a casualty reinsurer that excelled in the past year. Entrants demonstrated this excellence in a number of ways, including a firm's comparative casualty losses to other reinsurers, improvements in underwriting, diversified business growth, and client service, among other factors.

The winner will be a casualty reinsurer that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. One example of how the company has supported its clients' casualty reinsurance needs in the past year:
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please explain improvement in financial results over the past several years:
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Catastrophe Modeling Firm of the Year

This award recognizes the work of a catastrophe risk-modeling firm that excelled in the past year. Entrants may demonstrate this excellence in a number of ways, including precision/accuracy of the models developed, client service levels, and/or successful innovations in the science of cat risk modelling.

Demonstrable evidence of a modeler's response to a major catastrophe and its subsequent service to clients will be considered, with a focus on where the firm has gone above and beyond typical expectations to distinguish itself in this field.

- 1. One example of how the company can demonstrate valuable innovation in the development/improvement of catastrophe models
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Was there an event that served as a catalyst for improved modeling and/or service to the re/insurance industry?
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Claims Rising Star of the Year

Candidates will be individuals working in the global P&C sector, employed in the claims departments of intermediaries or carriers, aged 35 or under on 31 December 2021.

The winner of this category will have already made a significant contribution to the industry for the improvement in the speed and quality of claims service and the enhancement of the reputation of the sector as a whole. The successful candidate will clearly demonstrate drive, innovation and evidence of their positive input into the future

development of global (re)insurance claims management. Candidates' entries must be supported by their departmental manager.

- 1. Date of birth
- 2. Position
- 3. How has the nominee demonstrated drive and innovation in the claims sphere?
- 4. How has the nominee contributed to the claims industry and its future development?
- 5. Supporting statement from manager
- 6. Why should this entry win?
- 7. Provide evidence to support your entry using the upload function

Consulting Services Provider of the Year

This award recognizes a provider of consulting services to the insurance sector in the USA and Bermuda. The winner could be a speciality provider, national or global firm managing and identifying risk, offering insight, transformation, analytics or other services driving success for their clients.

Judges will be looking for clear examples of solution focused partnerships either for individual projects or a wider range of services for single or multiple clients active in the past year. Success will be measured through risk management, project management and improvements in systems and processes. Specific references from clients will be necessary to support your entry

- 1. Describe your firm and the services provided
- 2. Provide brief example(s) of active or completed partnerships with clients and associated project(s)
- 3. What was the scope of work of the example?
- 4. Describe the results
- 5. Why should this entry win?
- 6. Provide evidence to support your entry using the upload function

Diversity & Inclusion Award

This award is open to all insurance and reinsurance intermediaries, risk carriers, agents and investors working in the global P&C (re)insurance markets, as well as the trade bodies, organizations, associations and clubs that serve them. The focus should be on programs, events, initiatives and policies and any other activities designed to promote and further inclusion and diversity. This category shall include but not be limited to actively improving the opportunities and advancement of inclusivity and socio-economic diversity of the global (re)insurance market carried out in the year to July 2022.

Judges will be particularly interested in proof of the efficacy of the initiative(s), the wider positive impact across the marketplace as well as the level of innovation, creativity and originality of entries. Winners will be programs, initiatives with real on-going results which speak to colleagues and customers across a spectrum of underrepresented characteristics in the insurance market.

- 1. Who are the lead entity in this program?
- 2. Describe other entities involved in this program
- 3. How has this organization worked to increase diversity and inclusion?
- 4. Has this company worked outside their company in the wider market?
- 5. Please provide measurable evidence of success which are supported by testimonials and qualitative endorsements of progress
- 6. Why should this entry win?
- 7. Provide evidence to support your entry using the upload function

Employer of the Year

In a post-pandemic world colleagues and companies have fast evolving expectations on work-life balance. More than ever before business needs to progress ideas about where and when people work. A trend which has in the past two been accelerated but has been a consideration for employers and their workers alike for some-time.

The Employer of the Year will need to demonstrate a wide range of capabilities for a genuinely satisfied workforce to ensure they recruit and retain the best.

- Great employers will have regular and comprehensive communication with their workforce to measure and monitor the mood of their teams.
- A clear cultural strategy which encompasses inclusion, well-being, occupational health and freedom to speak up
- Specific considerations are needed to ensure that, maternity, paternity, childcare, and homelife are managed alongside the pressures of work.
- Employers must innovate to ensure their intake is more representative of the society they serve through training programs, outreach to educational establishments and HR policies that ensure fair recruitment practice
- Benefits and remuneration are key to equality and retention through programs which reduce the gender pay-gap for example
- Equal opportunities for progression and promotion through learning, training and education initiatives
- 1. What is the key initiative which stands out for this award?
- 2. Describe how the company measures staff satisfaction
- 3. How has the company ensured retention of existing colleagues or enhanced the recruitment practice?
- 4. What other initiatives have been used to ensure you are an employer of choice?
- 5. Provide testimonial evidence from colleagues on the efficacy of the initiatives named
- 6. Why should you win this award?
- 7. Provide evidence to support your entry using the upload function

ESG Initiative of the Year

This award recognizes that our market has a part to play in the long-term future of our planet, the success of our businesses and the choices our people make. The winner will be able to demonstrate a program which sits as part of a wider ESG strategy and could include a number of different elements which could include

- Investment strategies
- Equal and progressive recruitment practice
- Community outreach and investment
- Supply chain management
- Ethical business practice
- Waste and energy management
- Net zero strategies

Judges are looking for a project program with demonstrable, realised yet ongoing results. Evidence of success will be required, and judges will give special consideration to an initiative which sits within a wide ranging corporate ESG strategy.

- 1. Describe the initiative
- 2. What is the scope of the initiative? Provide the goals, measures and strategy
- 3. What other entities have been engaged to realise this strategy?
- 4. What is the game changing element for this program?
- 5. Describe the wider ESG strategy at the organization
- 6. Why should you win this award?
- 7. Provide evidence to support your entry using the upload function

Financial Advisory Firm of the Year

This award recognizes the accomplishments of a financial advisory firm that excelled in the past year. Entrants may demonstrate excellence in a number of ways; re/insurance client service levels (including targets reached), expertise in serving the needs of insurance and reinsurance companies, and growing and improving its standing in the insurance industry.

Demonstrable evidence of a how a firm has aided a re/insurance company in achieving an enviable result during a particularly challenging financial year will be looked upon favorably.

- 1. One example of how the firm demonstrated its value to clients in an especially challenging financial year
- 2. Outline prescient guidance offered to clients to aid in navigating tumultuous waters during the pandemic and current inflationary and geopolitical pressures
- 3. Why should this entry win?
- 4. Provide evidence to support your entry using the upload function

Insurance Asset Management Firm of the Year

This award recognizes the work of an insurance asset management firm that performed especially well in the past year. Entrants may demonstrate this excellence in a number of ways, including the adoption and employment of new strategies, overall investment performance, client-service levels, and how the firm has grown and improved its standing in the re/insurance industry.

Demonstrable evidence of a how a firm has significantly improved a client's investment performance will be looked upon favorably.

- 1. One example of how the firm proved its value to clients in an especially challenging financial year
- 2. Outline prescient guidance offered to clients to aid in navigating tumultuous waters during the pandemic and current inflationary and geopolitical pressures
- 3. Why should this entry win?
- 4. Provide evidence to support your entry using the upload function

Insurance Innovation of the Year

This award is open to any organization able to demonstrate the successful application of radical new initiatives to the global (re)insurance market. The focus for candidates should be on demonstrating the successful launch of an entity, product or service that transfers, distributes or administrates (re)insurance risk in more effective, innovative, and revolutionary ways.

Judges will be particularly interested in the level of proposed efficiency and scale of ambition shown by the entry as well as evidence of its acceptance by the investor community and/or successful collaboration with the existing traditional (re)insurance industry. As well as innovation, judges will also be looking for tangible and effective measurement of success within the context of profitable growth.

- 1. Describe the initiative
- 2. Please outline the new initiative including its reception in the market and how efficiency has been attained
- 3. What are the prospects of the innovation/initiative?
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Insurer of the Year

This award recognizes the work of a single U.S-based insurer that excelled in the past year. Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. One example of how the company has supported its clients in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

InsureTech Solution of the Year

This award is open to any organization able to demonstrate the successful application of effective new technologies to the global (re)insurance market. It is open to insurance industry incumbents as well as pure InsureTech businesses.

The focus for candidates should be on demonstrating the successful launch of a product or service that transfers and/or distributes (re)insurance risk in more effective, innovative, and revolutionary ways.

Judges will be particularly interested in the level of originality, efficiency and scale of ambition shown by the entry as well as evidence of its acceptance by the investor community and/or successful collaboration with the existing traditional (re)insurance industry. As well as innovation, judges will also be looking for tangible and effective measurement of success within the context of profitable growth.

- 1. Name of the solution
- 2. Detail the development of the solution including any partnerships involved. What was the solution designed to do?
- 3. Detail the uptake. How is the solution performing in the market?
- 4. What makes the solution standout in the market?
- 5. Why should this entry win?
- 6. Provide evidence to support your entry using the upload function

Lifetime Achievement Award

The editorial team have awarded this honour to a person who they believe has distinguished themselves whilst making the highest contribution to the industry over the course of their working life. The winner is an individual working in – or providing services to – the global P&C markets through a career that has spanned at least 20 years.

This category is not eligible for entry and will be selected by the Inside P&C editorial team

Legal Services Provider of the Year

This award is open to law firms of all sizes providing legal services and advice to the (re)insurance sector and wider market. The winner will be a law firm driving success through appropriate advice and representation for its clients across the sector. The law firm could be speciality in its practice or have specific practices areas for the sector

Judges will be looking for value for money, demonstrable success from advice, impact cases and testimonial evidence.

- 1. What is the scope of work you offer in the insurance sector?
- 2. Provide an example of case work or advice provided which demonstrates value for your client
- 3. How does your representation of clients differentiate from others in the legal sector?
- 4. What should this entry win?
- 5. Provide evidence to support your entry using the upload function

M&A Transaction of the Year

Open to buyers and sellers of risk carriers, (re)insurers and intermediaries as well as their advisers. The prize will be awarded to the merger or acquisition the judges think has made the most economic as well as strategic sense in the past 18 months, producing a value adding proposition for both parties.

As well as the deal economics and rationale, judges will be looking at how cultural issues were dealt with and how well the deal was received by markets and investors, as well as how successfully its execution has progressed post-transaction.

- 1. Transaction name
- 2. Transaction details and purpose
- 3. When was the deal completed?
- 4. What was the consideration of this transaction?
- 5. How did the parties ensure smooth integration and how were cultural differences dealt with?
- 6. Why should this entry win?
- 7. Provide evidence to support your entry using the upload function

MGA / MGU of the Year

This category intends to recognize the increasingly important role MGAs and MGUs are playing in our marketplace as homes for entrepreneurial underwriters looking for independence, and as sources of new and diversifying profit streams for the carriers that back them.

Candidates will be managing general agencies that have provided an outstanding underwriting service to the global P&C (re)insurance market in the past year and have brought product innovation to the markets they serve. The winner will be a company or a team which has demonstrated excellent underwriting performance in the past year, coupled with an ability to bring profitable business opportunities to its carrier backers that they would not otherwise have seen.

- 1. How does the MGA or MGU add value to the market?
- 2. Please provide financial evidence of the growth of both the MGA / MGU and the carriers that back it
- 3. Please give an example of innovation demonstrated by this MGA / MGU
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Property Catastrophe Reinsurer of the Year

This award recognizes the work of a property catastrophe reinsurer that excelled in the past year. Entrants demonstrated this excellence in a number of ways, including a firm's comparative catastrophe losses to other reinsurers, improvements in underwriting, diversified business growth, and catastrophe response, among other factors.

The winner will be a catastrophe reinsurer that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. Provide one example of how the company has supported its clients' property cat reinsurance needs in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Rating Agency of the Year

This award recognizes a single rating agency that excelled in the past year. Entrants may demonstrate excellence in a number of ways, including the quality of its market intelligence; the ability to consistently provide fair and accurate assessments; and innovations to the ratings process, among other factors.

Demonstrable evidence of how the agency has provided dependable, original insight to the benefit of the industry will be looked upon favorably.

- 1. Provide one example of how the company has excelled in the determination of financial ratings for clients in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Reinsurer of the Year

This award recognizes the work of a single U.S-based reinsurer that excelled in the past year. Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be reinsurers that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

- 1. Provide one example of how the company has supported its insurer clients in the past year:
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Retail Broker of the Year

This award recognizes a retail insurance broker that excelled in the past year. Entrants demonstrated excellence in a number of ways, including financial results, the amount of business placed, the breadth and depth of coverage solutions provided, client retention levels, and overall growth, among other factors.

The winner will be a retail broker that has demonstrated an ongoing commitment to consistent high-quality management and entrepreneurialism coupled with outstanding financial performance and client service.

- 1. Provide one example of how the company has excelled in securing coverage for its clients in the past year:
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Specialty Insurer of the Year

This award recognizes the work of a single U.S-based E&S insurer that excelled in the past year. Entrants will have demonstrated this excellence in a number of ways, including specialty-needs client service, solid underwriting results and improved performance/business growth, with clear evidence of how the insurer achieved this success.

The winner will be a specialty insurer that has demonstrated an ongoing commitment to client service in crafting coverage and servicing claims, balanced with outstanding underwriting performance.

- 1. Provide one example of how the company has supported its clients' specialty insurance needs in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Specialty Reinsurer of the Year

This award recognizes the work of a single U.S-based specialty reinsurer that excelled in the past year. Entrants will have demonstrated this excellence in a number of ways, including securing reinsurance coverage for specialty needs, solid underwriting results and improved performance/business growth, with clear evidence of how the reinsurer achieved this success.

The winner will be a specialty reinsurer that has demonstrated a solid commitment to meeting clients' reinsurance coverage needs and servicing claims, balanced with outstanding underwriting performance.

- 1. Provide one example of how the company has supported its clients' specialty reinsurance needs in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Third Party Administrator of the Year

This award recognizes a third-party administrator servicing the P&C / (re)insurance sector in the US or Bermuda in the past year. The winner will be a provider focused on solutions for their clients which could be related to an event, issue or service.

Judges are looking for specifics and evidence to support an entry which stand out from the crowd

- 1. Provide one example of how the company has supported its clients' needs in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Underwriting Initiative of the Year

This award honors an underwriting initiative or new product launched in the last two years that has either broken boundaries in terms of innovation and increasing the size and scope of the market, has challenged the market status quo or has pushed the limit of traditional insurability. Judges may also consider entries from innovative capital structures.

The winner will be an efficiently structured, well priced and successfully executed initiative, with the recipient either the individual(s) or team(s) that designed the product or risk carrying entity or those responsible for backing and spearheading the initiative.

Judges will be particularly looking for evidence of successful take-up and profitable implementation of the initiative.

- 1. Describe the team involved in the initiative
- 2. What problems did the initiative successfully tackle / what new cover did it bring to the market?
- 3. What is the take-up of this initiative?
- 4. Please provide financial evidence for the success of this initiative
- 5. Why should you win this award?
- 6. Provide evidence to support your entry using the upload function

Underwriting Rising Star of the Year

Candidates will be an individual, aged 35 or under on 31 December 2021, and working in the global underwriting sector. The nominee will not be a senior manager even if under that age.

The winner will have already made a significant contribution to the industry, clearly demonstrating a solid input into the future development of global (re)insurance distribution. Candidates' entries must be supported by their department manager.

- 1. Date of birth
- 2. Position
- 3. How has the nominee demonstrated drive and innovation in the underwriting sphere?
- 4. How has the nominee demonstrated technical expertise?
- 5. Supporting statement from manager:
- 6. Why should this entry win?
- 7. Provide evidence to support your entry using the upload function

Wholesale Broker of the Year

This award recognizes a U.S.-based wholesale insurance broker that excelled in the past year. Entrants should demonstrate excellence in several ways; including the breadth and depth of coverage solutions provided, financial results, client retention levels, business growth and proven ability to provide access to a variety of specialty insurance markets. Demonstrable evidence of the wholesaler's performance in helping clients ensure a variety of hard-to-place risks will be looked upon favorably.

The winner will be a wholesale broker that has demonstrated an ongoing commitment to consistent high-quality management and entrepreneurialism coupled with outstanding financial performance and client service.

- 1. Provide one example of how the company has excelled in meeting its clients' needs in the past year
- 2. How is this company innovating, differentiating and demonstrating success?
- 3. Please detail improvement in financial results over the past several years
- 4. Why should this entry win?
- 5. Provide evidence to support your entry using the upload function

Women in Insurance Award

This new award for 2022 is designed celebrate women in the insurance market and will be awarded to a champion of progression, representation and contribution. Whether a team, individual or business we are looking for a program with demonstrable contribution to the advancement of women in the industry. The winner of this award will have developed a range of initiatives which could include mentorship, culture or driving representation at board level.

Judges are will be looking for impact and influence not just on the business but their partners and in the wider market.

- 1. Name of the program
- 2. Describe the person or team behind the initiative, how have they championed women in insurance?
- 3. Describe the initiative
- 4. What was the impact?
- 5. How have you worked to influence the wider industry?
- 6. Why should you win this award?
- 7. Provide evidence to support your entry using the upload function

Good luck with your entry

If you need any further assistance with your submission, please contact:

Chris Edwards - Christopher.edwards@euromoneyplc.com

If you would like to book a table, please contact one of our sales team:

Goran Pandzic - gpandzic@euromoneyny.com