

Recognizing the very best in the Latin American (re)insurance market. The awards will showcase the people, projects and businesses providing quality products and services across the region.

Our esteemed judging panel will review entries from across South and Central America and the Caribbean including Mexico.

Categories and Criteria

Andean Insurer of the Year

Eligibility: This award recognizes the work of a single insurer that excelled in the past year, the firm can be a national or internationally based business operating in Argentina, Bolivia, Chile, Colombia, Ecuador and Peru

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Andean Reinsurer of the Year

Eligibility: This award recognizes the work of a single reinsurer that excelled in the past year, the carrier can be a national or internationally based business operating in Argentina, Bolivia, Chile, Colombia, Ecuador and Peru

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the reinsurer achieved this success. Candidates will be reinsurers that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. Provide one example of how the company has supported its insurer clients in the past year:
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Broking Rising Star of the Year

Eligibility: Candidates will be an individual, aged 35 or under on 31 December 2022, and working in the broking sector. The nominee will not be a senior manager even if under that age.

The winner will have already made a significant contribution to the industry, clearly demonstrating a solid input into the future development of global (re)insurance distribution. Candidates' entries must be supported by their department manager.

1. Date of birth
2. Position
3. How has the nominee demonstrated drive and innovation in the broking sphere?
4. How the has nominee contributed to the broking industry and its future development?
5. Supporting statement from manager
6. Why should this entry win?
7. Provide evidence to support your entry using the upload function

Brazilian Insurer of the Year

Eligibility: This award recognizes the work of a single insurer that excelled in the past year, the insurer can be a national or internationally based business operating in the country

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Brazilian Reinsurer of the Year

Eligibility: This award recognizes the work of a single reinsurer that excelled in the past year, the carrier can be a national or internationally based business operating in the country

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the reinsurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Caribbean and Central American Insurer of the Year

Eligibility: This award recognizes the work of a single insurer that excelled in the past year, the insurer can be a national or internationally based business operating in those countries and territories

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Caribbean and Central American Reinsurer of the Year

Eligibility: This award recognizes the work of a single reinsurer that excelled in the past year, the carrier can be a national or internationally based business operating in in those countries and territories

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the reinsurer achieved this success. Candidates will be reinsurers that provided an outstanding service to the global P&C market

in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. Provide one example of how the company has supported its insurer clients in the past year:
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Claims Rising Star of the Year

Eligibility: Candidates will be individuals working in the global P&C sector, employed in the claims departments of intermediaries, carriers and TPAs aged 35 or under on 31 December 2022.

The winner of this category will have already made a significant contribution to the industry for the improvement in the speed and quality of claims service and the enhancement of the reputation of the sector as a whole. The successful candidate will clearly demonstrate drive, innovation and evidence of their positive input into the future development of global (re)insurance claims management. Candidates' entries must be supported by their departmental manager.

1. Date of birth
2. Position
3. How has the nominee demonstrated drive and innovation in the claims sphere?
4. How has the nominee contributed to the claims industry and its future development?
5. Supporting statement from manager
6. Why should this entry win?
7. Provide evidence to support your entry using the upload function

Employer of the Year

Eligibility: Any organisation within any sector from the Latin American (re)insurance market

In a post-pandemic world colleagues and companies have fast evolving expectations on work-life balance. More than ever before business needs to progress ideas about where and when people work. A trend which has in the past two been accelerated but has been a consideration for employers and their workers alike for some-time.

The Employer of the Year will need to demonstrate a wide range of capabilities for a genuinely satisfied workforce to ensure they recruit and retain the best.

- Great employers will have regular and comprehensive communication with their workforce to measure and monitor the mood of their teams.
- A clear cultural strategy which encompasses inclusion, well-being, occupational health and freedom to speak up
- Specific considerations are needed to ensure that, maternity, paternity, childcare, and homelife are managed alongside the pressures of work.

- Employers must innovate to ensure their intake is more representative of the society they serve through training programs, outreach to educational establishments and HR policies that ensure fair recruitment practice
 - Benefits and remuneration are key to equality and retention through programs which reduce the gender pay-gap for example
 - Equal opportunities for progression and promotion through learning, training and education initiatives
1. What key initiative stands out for this award?
 2. Describe how the company measures staff satisfaction
 3. How has the company ensured retention of existing colleagues or enhanced the recruitment practice?
 4. What other initiatives have been used to ensure you are an employer of choice?
 5. Provide testimonial evidence from colleagues on the efficacy of the initiatives named
 6. Why should this entry win?
 7. Provide evidence to support your entry using the upload function

Insurance CEO of the Year

Eligibility: This category is not open for entry, there will be no shortlist and the single winner will be chosen by our editorial team at Inside P&C.

The winner will be an individual who has demonstrated the importance of leadership at the pinnacle of performance in an insurance organisation. This category is designed to recognise contribution to the business and impact on the wider sector.

Insurer of the Year

Eligibility: This award recognizes the work of a single insurer that excelled in the past year.

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

InsurTech Solution of the Year

Eligibility: This award is open to any organization able to demonstrate the successful application of effective new technologies to the global (re)insurance market. It is open to insurance industry incumbents as well as pure InsureTech businesses and start-ups.

The focus for candidates should be on demonstrating the successful launch of a product or service that transfers and/or distributes (re)insurance risk in more effective, innovative, and revolutionary ways.

Judges will be particularly interested in the level of originality, efficiency and scale of ambition shown by the entry as well as evidence of its acceptance by the investor community and/or successful collaboration with the existing traditional (re)insurance industry. As well as innovation, judges will also be looking for tangible and effective measurement of success within the context of profitable growth.

1. Name of the solution
2. Detail the development of the solution including any partnerships involved. What was the solution designed to do?
3. Detail the uptake. How is the solution performing in the market?
4. What makes the solution standout in the market?
5. Why should this entry win?
6. Provide evidence to support your entry using the upload function

Lifetime Achievement Award

Eligibility: This category is not open for entry, there will be no shortlist and the single winner will be chosen by our editorial team at Inside P&C.

The winner will be an individual who has a lifelong career in the industry and has demonstrated a game changing impact on their businesses, colleagues and the market

M&A Transaction of the Year

Eligibility: Open to buyers and sellers of any entity within the sector and their advisers.

The prize will be awarded to the merger or acquisition the judges think has made the most economic as well as strategic sense in the past 18 months, producing a value adding proposition for both parties.

As well as the deal economics and rationale, judges will be looking at how cultural issues were dealt with and how well the deal was received by markets and investors, as well as how successfully its execution has progressed post-transaction.

1. Transaction name
2. Transaction details and purpose
3. When was the deal completed?
4. What was the consideration of this transaction?
5. How did the parties ensure smooth integration and how were cultural differences dealt with?
6. Why should this entry win?
7. Provide evidence to support your entry using the upload function

Mexico Insurer of the Year

Eligibility: This award recognizes the work of a single insurer that excelled in the past year, the insurer can be a national or internationally based business operating in the country

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the insurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Mexico Reinsurer of the Year

Eligibility: This award recognizes the work of a single reinsurer that excelled in the past year, the carrier can be a national or internationally based business operating in the country

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the reinsurer achieved this success. Candidates will be insurance companies that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. One example of how the company has supported its clients in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

MGA / MGU of the Year

Eligibility: Candidates will be managing general agencies that have provided an outstanding underwriting service to the global

This category intends to recognize the increasingly important role MGAs and MGUs are playing in our marketplace as homes for entrepreneurial underwriters looking for independence, and as sources of new and diversifying profit streams for the carriers that back them.

P&C (re)insurance market in the past year and have brought product innovation to the markets they serve. The winner will be a company or a team which has demonstrated excellent underwriting performance in the past year, coupled with an ability to bring profitable business opportunities to its carrier backers that they would not otherwise have seen.

1. How does the MGA or MGU add value to the market?
2. Please provide financial evidence of the growth of both the MGA / MGU and the carriers that back it
3. Please give an example of innovation demonstrated by this MGA / MGU
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Reinsurance Broker of the Year

Eligibility: Open to all regulated insurance and (re)insurance intermediaries serving the Latin American market

The judges will be looking for a company that can demonstrate continued incremental business expansion and improvement in turnover, margins and profits over the previous 12 months.

Judges will look to see how management and staff have embraced change in the pursuit of these goals as well as improvement in customer service and retention. The judges will also be interested in evidence of progress in the delivery of these and the broker's stated business goals.

1. Describe the firm's growth this year. What was the strategy and how was it realised?
2. How has this broking house innovated in the past year?
3. How has this firm improved client service and retention?
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Reinsurance CEO of the Year

Eligibility: This category is not open for entry, there will be no shortlist and the single winner will be chosen by our editorial team at Inside P&C.

The winner will be an individual who has demonstrated the importance of leadership at the pinnacle of performance in an insurance organisation. This category is designed to recognise contribution to the business and impact on the wider sector.

Reinsurer of the Year

Eligibility: This award recognizes the work of a single reinsurer that excelled in the past year.

Entrants will have demonstrated this excellence in a number of ways, including underwriting results, improved performance and business growth, with clear evidence of how the reinsurer achieved this success. Candidates will be reinsurers that provided an outstanding service to the global P&C market in the past year, standing strong for their clients in what has been a challenging period for underwriters.

The winner will be a company that has demonstrated an ongoing commitment to the sector through consistent high-quality management and entrepreneurialism coupled with outstanding underwriting performance.

1. Provide one example of how the company has supported its insurer clients in the past year:
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Retail Broker of the Year

Eligibility: Any retail broker serving the Latin American market

This award recognizes a retail insurance broker that excelled in the past year. Entrants demonstrated excellence in a number of ways, including financial results, the amount of business placed, the breadth and depth of coverage solutions provided, client retention levels, and overall growth, among other factors.

The winner will be a retail broker that has demonstrated an ongoing commitment to consistent high-quality management and entrepreneurialism coupled with outstanding financial performance and client service.

1. Provide one example of how the company has excelled in securing coverage for its clients in the past year:
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Underwriting Initiative of the Year

Eligibility: Open to any operator providing underwriting services in the Latin American market

This award honors an underwriting initiative or new product launched in the last two years that has either broken boundaries in terms of innovation and increasing the size and scope of the market, has challenged the market status quo or has pushed the limit of traditional insurability. Judges may also consider entries from innovative capital structures.

The winner will be an efficiently structured, well priced and successfully executed initiative, with the recipient either the individual(s) or team(s) that designed the product or risk carrying entity or those responsible for backing and spearheading the initiative.

Judges will be particularly looking for evidence of successful take-up and profitable implementation of the initiative.

1. Describe the team involved in the initiative
2. What problems did the initiative successfully tackle / what new cover did it bring to the market?
3. What is the take-up of this initiative?
4. Please provide financial evidence for the success of this initiative
5. Why should this entry win?

6. Provide evidence to support your entry using the upload function

Underwriting Rising Star of the Year

Eligibility: Candidates will be an individual, aged 35 or under on 31 December 2022, and working in the global underwriting sector. The nominee will not be a senior manager even if under that age.

The winner will have already made a significant contribution to the industry, clearly demonstrating a solid input into the future development of global (re)insurance distribution. Candidates' entries must be supported by their department manager.

1. Date of birth
2. Position
3. How has the nominee demonstrated drive and innovation in the underwriting sphere?
4. How has the nominee demonstrated technical expertise?
5. Supporting statement from manager:
6. Why should this entry win?
7. Provide evidence to support your entry using the upload function

Wholesale Broker of the Year

Eligibility: This award recognizes a U.S.-based wholesale insurance broker that excelled in the past year. Entrants should demonstrate excellence in several ways; including the breadth and depth of coverage solutions provided, financial results, client retention levels, business growth and proven ability to provide access to a variety of specialty insurance markets. Demonstrable evidence of the wholesaler's performance in helping clients ensure a variety of hard-to-place risks will be looked upon favorably.

The winner will be a wholesale broker that has demonstrated an ongoing commitment to consistent high-quality management and entrepreneurialism coupled with outstanding financial performance and client service.

1. Provide one example of how the company has excelled in meeting its clients' needs in the past year
2. How is this company innovating, differentiating and demonstrating success?
3. Please detail improvement in financial results over the past several years
4. Why should this entry win?
5. Provide evidence to support your entry using the upload function

Women in Insurance Award

Eligibility: Open to all entities in the market the award recognizes a program or initiative

This new award for 2022 is designed celebrate women in the insurance market and will be awarded to a champion of progression, representation and contribution. Whether lead by a team, individual or business we are looking for a program with demonstrable contribution to the advancement of women in the industry. The winner of this award will have developed a range of initiatives which could include mentorship, culture or driving representation at board level.

Judges are will be looking for impact and influence not just on the business but their partners and in the wider market.

1. Name of the program
2. Describe the person or team behind the initiative, how have they championed women in insurance?
3. Describe the initiative
4. What was the impact?
5. How have you worked to influence the wider industry?
6. Why should this entry win?
7. Provide evidence to support your entry using the upload function